



To: Patients and Clients

Tetsuya Furukawa
President and CEO

Closure of the Affiliation Agreement with Johns Hopkins

We would like to announce that Tokyo Midtown Clinic has completed the affiliation with Johns Hopkins Medicine International (henceforth: JH), a medical institution in the United States, on March 30, 2017.

Tokyo Midtown Clinic has made a promise to provide patients and clients with “International Standard Medical Services and Hospitality” since the opening of the clinic. To help fulfill this promise, we entered into an affiliation with Johns Hopkins International, the most prestigious medical institute in the United States. This affiliation has supported our clinic significantly and contributed to the clinic becoming a medical institution which provides high quality medical services

By utilizing the medical safety culture and know-how nurtured through the affiliation with JH, in February 2015, Tokyo Midtown Clinic became the first clinic to obtain the accreditation of JCI (Ambulatory Care Program) as a clinic providing general outpatient care and medical examinations. We have been acclaimed as a medical institution exhibiting international standard medical services in both name and substance.

We promise to maintain this high-quality level of medical service and further endeavor to provide the medical services that will give all our patients and clients great satisfaction.

Thank you very much for your understanding and support.

Q&A

Q1. How did Tokyo Midtown Clinic (TMC) benefit from its affiliation with Johns Hopkins Medicine International (JH)?

A1. First, TMC gained trust from patients with international citizenship who live in Japan. In the autumn of 2007, soon after the opening of the clinic, Tokyo Midtown Clinic was selected as the No. 1 medical institution in a readers' survey conducted by "Weekender," a free paper for foreign residents.

□ In addition, the affiliation provided more recognition to the opening of Tokyo Midtown Skin Aesthetic Clinic "Noage". With a touch of the Cosmetic Center at Johns Hopkins, Noage was able to deliver added value that was unprecedented to the aesthetic clinic. This enabled innovative services in which general consultation with insurance, cosmetic medicine and aesthetic services were provided comprehensively.

□ The idea of "marketing required for medical care" became a reality solely as a result of the affiliation with JH. Without being too focused on the conventional system of medical institutions, TMC established the organization based on the American concept of working together as a team; this incorporates all the specialists and staff, including marketing, client services and education. As a result, TMC is able to provide medical services which are truly important to the patients in an optimal manner.

□ Above all, TMC attained the accreditation of Joint Commission International (JCI). In 2015, TMC was the first clinic to obtain the accreditation of JCI (Ambulatory Care Program) as a clinic providing general outpatient care and medical examinations. Acquiring this accreditation through the strict examination process demonstrates that the know-how and medical safety culture nurtured through the affiliation with JH is rooted in the clinic.



Q2. Why doesn't TMC continue the affiliation with JH?

A2. The affiliation agreement was entered with JH for the period of ten years without renewal conditions. In general, JH aims to affiliate with only one rigidly-selected medical institution per country, so that the medical institution will become independent in fulfilling the international standard. It is an honor on both ends to be able to complete the ten-year contract after realizing the clinic's goals, including accreditation of JCI.

Q3. How about the future relationship with JH ?

A3. Although the affiliation has expired, TMC may have the opportunity to implement trainings for doctors and other collaboration with the consultation of JH in the future. JH is also discussing the possibility of utilizing the achievements that it has developed through the affiliation with TMC for Asian countries. Both parties believe their mutual and trustworthy relationship will continue for a long time.